# Better Build BEAM.

Why Beam Construction?

### **EXPERIENCE.**

Beam Construction Inc. was founded in 1992 by Mark Beam, who, now at the wise apple age of 60, still runs the company today.

Mark got his start in the trade on the same day as one of Fenwick Island's other most tenured and experienced builders - when his parents, Harold and Barbara Beam, hired Charlie Zonko to build their home on what was formerly West Virginia Ave (currently Oyster Bay Drive). Zonko has since retired but his first ground-up house still stands today - which as a 14 year-old Mark too got his start in the industry by helping out on the job and assisting his father in laying brick (the house would later be dubbed "The Red House").

After catching the building bug early on, Mark would go on to work for local contractors through his teens and early twenties, before moving to Baltimore to go out on his own rehabbing old rowhomes. He'd later return to Fenwick to start a family, launching Beam Construction in 1992 and building over 100 homes in the area ever since.



Mark on Maryland Ave., Fenwick Island 1995

He also has ample experience in the higher-end side of custom building - consulting with award-winning builders such as Lane Builders in Lewes for nearly 10 years. As Beam Construction grew so did its relationships with the community. The employees and subcontractors at the firm are some of the best and most experienced in the business, some of which have worked for or with the company for nearly 30 years.

#### **EXCELLENCE.**

Reputation and attention to detail are perhaps the most important emphasized aspects of a Beam home. The company has built multiple homes for multiple clients - either looking to upgrade along modern trends or downsize in their golden years. One such example is that of Bob Osbourne, a lifelong client that became a lifelong friend. In a testimonial for the company's website Bob wrote:

"Mark built a home for me in 1994. When I decided to build another in 2019 at the shore, I didn't look to anyone but Beam Construction for these reasons: Quality, attention to design and detail, timeliness, and most of all integrity and honesty. I wouldn't think twice to recommend Beam Construction to anyone!"

Even though Mark preaches these attributes to his employees and co-workers - just as with the best laid plans of mice and men, sometimes things can still go awry. Not to worry - the company's front man is always on the move: checking up and checking in. If it isn't the way he would do it - it's getting redone.

"I don't care what it costs to make it right, as long as it doesn't cost us our reputation."

-Mark Beam, overheard on a job site

"Mark has a passion to do great work, and he cares a lot." (2022)
-Paul Himmelfarb. Return Client from 1993

# **EFFICIENCY.**

The best of both worlds, the team at Beam Construction can put together a simplistic, cost-effective, seaside bungalow just as well as we can build an ocean front mini-mansion worthy of a spot on Netflix's 'Selling Sunset."



Home of Travis Gray, built in 2021 on Oyster Bay Drive.

We've worked with some of our vendors for nearly 40 years and and enjoy fantastic relationships with our subcontractors we've grown to know, trust, and work with on an exclusive basis.

That said, our favorite houses to build are the ones that are energy efficient. The area has come a long way from one story surf shacks on pilings that are only inhabitable from Memorial Day to Labor Day before boarding the windows for the winter. People are living here year round now more than ever, and energy efficient houses that can stand up to the salt air, hurricane winds, and fluctuating conditions of the Delaware beach area are of vital importance.

We pride ourselves on being able to offer our clients the latest and greatest in energy efficient building materials - whether it's an upgrade to spray foam insulation, superior insulating and protective house wraps, weather-rated windows, solar panel installation, or simply a design detail. We'll give you options that can save you on your energy bills for years to come, while bettering our world and lessening the daily footprint we place upon it at the same time.v

## GENERATION THEN, GENERATION NEXT.

While Mark's father wasn't a custom home builder himself, he still taught his youngest son much about the industry. A former member of the Philadelphia Brick Layers Union, Harold Beam worked his way up - brick by brick you could even say - eventually being put in charge of large scale commercial jobs such as Veterans Stadium, The Dunes Manor Hotel in Ocean City, MD, and even the Smithsonian.

In his early retirement, it was often that "Pop Pop" could be seen on Beam Construction jobs sites - keeping busy by helping organize materials and even offering some of his expertise when a project called for an experienced bricklayer.



Mark, working on Harold's beach home on West Virginia Ave, Fenwick Island 1999.

Today, Mark still runs the show as the main man, fearless leader, and head honcho - with his wife Tami keeping the books and taking care of the office. But the next generation of Beam Construction is waiting in the wings of what is and always has been a family business - with oldest daughter Amanda now doing the lion's share of the bidding and job site ordering, son-in-law Tripp helping run jobs and getting hands-on in the field, and middle-daughter Brooke taking time out of her busy schedule as a second-year Masters student at VCU's Brandcenter to help out with website design, branding, marketing, and even using her art skills to paint recently built Beam Homes as a parting gift for clients.



Home of Bob Osbourne, return client

## BUILD WITH THE BETTER BUILDER.

If our family sounds like a fit for your family, stop by and say hello. Our office is located at 1 E. Atlantic Street, behind the Royal Farms store in Fenwick Island.

We'd love to take you on a tour of the house, introduce you to our family and team (including our two, four-legged excavation experts Toby and Millie), talk about your vision and needs, and get to know the people we hope will become our long-time neighbors and friends.



Ronnie, Amanda, Tripp, Marco and Mark on the job

Call us any time, check out our website, or seriously, just drop by the office for a cup of coffee. We sure hope you do.

Address: 1 East Atlantic Street, Fenwick Island, DE 19944

Website: www.beamhomes.com

Email: beamconstruction@comcast.net

Office phone: 302-537-1386 Mark cell: 302-462-6270 Amanda cell: 302-462-6276 Tripp cell: 302-515-5405

#### References:

Wayne Lyons (realtor/long-time family friend) 302-858-7347 John Kleinstuber (realtor/long-time family friend) 302-539-4081 Logan Burke (realtor/long-time family friend) 443-797-9217

Bob Osborne (return client turned family friend)
Travis Gray (recent client/Oyster Bay neighbor)
LisAnne Morales (long-time client turned family friend)



**SINCE 1992**